

# RoxyBot:

An Approximately Optimal TAC Agent

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# TAC Market Game

## Score

Client Utility - Expenditures

## Supply

- **Flights** Inbound and Outbound
- **Hotels** Grand Hotel and Le FleaBag Inn
- **Entertainment** Red Sox, Symphony, Phantom

## Auctions

- **Flights** infinite supply, prices follow random walk, clear continuously, no resale permitted
- **Hotels** ascending, multi-unit, 16th price auctions, transactions clear at auction close (early closings after random period of inactivity), no resale
- **Entertainment** continuous double auctions, initial endowment, resale is permitted

# TAC Market Game

## Demand

| Client | IAD | IDD | HV  | BRS | SY  | PH  |
|--------|-----|-----|-----|-----|-----|-----|
| 1      | 1   | 3   | 99  | 134 | 118 | 65  |
| 2      | 1   | 4   | 131 | 170 | 47  | 49  |
| 3      | 1   | 2   | 147 | 13  | 55  | 49  |
| 4      | 3   | 4   | 145 | 130 | 60  | 85  |
| 5      | 1   | 4   | 82  | 136 | 68  | 87  |
| 6      | 2   | 4   | 53  | 94  | 51  | 105 |
| 7      | 1   | 3   | 54  | 156 | 126 | 71  |
| 8      | 1   | 5   | 113 | 119 | 187 | 143 |

## Feasible Packages

- arrival date prior to departure date
- same hotel on all intermediate nights
- at most one entertainment event per night
- at most one of each type of entertainment

## TAC Market Game

### Utility

$$\text{utility} = 1000 - \text{travelPenalty} + \text{hotelBonus} + \text{funBonus}$$

$$\text{travelPenalty} = 100(|\text{IAD} - \text{AD}| + |\text{IDD} - \text{DD}|)$$

$$\text{hotelBonus} = \begin{cases} \text{HV} & \text{if } H = G \\ 0 & \text{otherwise} \end{cases}$$

$$\text{funBonus} = \text{entertainment values}$$

### Allocation

| Client | AD | DD | H | Ticket         | Utility |
|--------|----|----|---|----------------|---------|
| 1      | 1  | 3  | G | SY1, BRS2      | 1351    |
| 2      | 1  | 3  | G | BRS1           | 1201    |
| 3      | 1  | 2  | G | —              | 1147    |
| 4      | 3  | 4  | G | BRS3           | 1275    |
| 5      | 1  | 3  | F | BRS1, PH2      | 1123    |
| 6      | 3  | 4  | G | PH3            | 1058    |
| 7      | 1  | 3  | F | SY1, BRS2      | 1282    |
| 8      | 1  | 5  | G | PH1, SY3, BRS4 | 1562    |

## Key TAC Features

**Substitutes**  $u(A) + u(B) \geq u(A \cup B)$

**Complements**  $u(A) + u(B) \leq u(A \cup B)$

**Simultaneous** (not Combinatorial) **Auctions**

## Naive Strategy

**BID UP TO THE VALUE OF GOOD  $x$**

## Examples

- Red Sox or symphony for \$100, but not both
- Inbound Flight day 1, outbound flight day 2, and Grand Hotel for \$1000

## Key TAC Challenges

**Impossible:** what is the value of good  $x$ ?

**Possible:** what is the value of a set of goods  $X$ ?

### RoxyBot's Key Decision

|                                                                   |
|-------------------------------------------------------------------|
| GIVEN PRICES OF TAC GOODS, HOW<br>MANY COPIES OF EACH IS DESIRED? |
|-------------------------------------------------------------------|

**Completion:** find optimal completion given current  
holdings and prices

**Allocation:** find optimal allocation of goods to clients

## Optimal vs. Greedy

Example

Clients in Turn

|   | BRS | SY  | PH  |
|---|-----|-----|-----|
| 1 | 90  | 80  | 70  |
| 2 | 175 | 150 | 125 |

Utility  $[1 \leftarrow \text{BRS}, 2 \leftarrow \text{SY}] = 240$

Utility  $[1 \leftarrow \text{SY}, 2 \leftarrow \text{BRS}] = 255$

Example

Travel and Entertainment Packages in Turn

## RoxyBot's Architecture

(A) REPEAT

1. Update current prices and holdings
2. Estimate clearing prices and build **pricelines**
3. Run **completer** to find optimal buy/sell quantities
4. Set bid/ask prices strategically

UNTIL game over

(B) Run **allocator** to compute optimal allocation



# Combinatorial Auctions

TAC Allocation Problem  $\cong$

Multi-Unit Winner Determination Problem

Multi-Set of goods  $G$

- $n_j$  copies of good  $j \in G$

Set of bids  $B$ , with  $b \in B$

- $b$  is a price-quantity pair  $(p, q)$ , with  $p \in \mathbb{R}^+$
- $q$  is a vector of quantities  $(q_j)_{j \in G}$

Allocation  $A \subseteq B$

Feasible Allocation  $F \subseteq B$

$$\forall j, \sum_{(p, (q_j)) \in F} q_j \leq n_j$$

Winner Determination = Revenue Maximization

$$\max_{F \subseteq B} \sum_{(p, (q_j)) \in F} p$$

**Theorem** [Rothkopf, et. al., 1998]

Winner Determination is NP-Complete

# Combinatorial Auctions

dumbed-down version of

**TAC Completion Problem**

$\cong$  Multi-Unit Winner Determination Problem  
with Reserve Prices

Multi-Set of goods  $G$

- $n_j$  copies of good  $j \in G$
- **reserve price  $r_j$**  for good  $j \in G$

Set of bids  $B$ , with  $b \in B$

- $b$  is a price-quantity pair  $(p, q)$ , with  $p \in \mathbb{R}^+$
- $q$  is a vector of quantities  $(q_j)_{j \in G}$

Allocation  $A \subseteq B$

Feasible Allocation  $F \subseteq B$

$$\forall j, \sum_{(p, (q_j)) \in F} q_j \leq n_j$$

Winner Determination = Revenue Maximization

$$\max_{F \subseteq B} \sum_{(p, (q_j)) \in F} (p - \vec{r} \cdot \vec{q})$$

# Combinatorial Auctions

TAC Completion Problem  $\cong$

Multi-Unit Winner Determination Problem  
with Reserve Prices in Double Auction

Multi-Set of goods  $G$

- $n_j$  copies of good  $j \in G$
- market price  $p_j$  for good  $j \in G$

Set of trades  $T$ , with  $t = (a, b) \in T$  a bid-ask pair

- $a$  is a utility-quantity pair  $(u^a, q^a)$ , with  $u^a \in \mathbb{R}^+$
- $b$  is a utility-quantity pair  $(u^b, q^b)$ , with  $u^b \in \mathbb{R}^+$
- $q^c$  is a vector of quantities  $(q_j^c)_{j \in G}$ , for  $c \in \{a, b\}$

Allocation  $A \subseteq T$

Feasible Allocation  $F \subseteq T$

$$\forall j, \sum_{(a,b) \in F} q_j^b \leq n_j + q_j^a$$

Winner Determination = Revenue Maximization

$$\max_{F \subseteq T} \sum_{(a,b) \in F} (u^b - \vec{p} \cdot \vec{q}^b) + (\vec{p} \cdot \vec{q}^a - u^a)$$

# Search Algorithms

## Minimization in Trees

### Blind Search

**Breadth-First** Search

### Heuristic Search

**Best-First** (**Greedy**) Search

### Optimal Heuristic Search

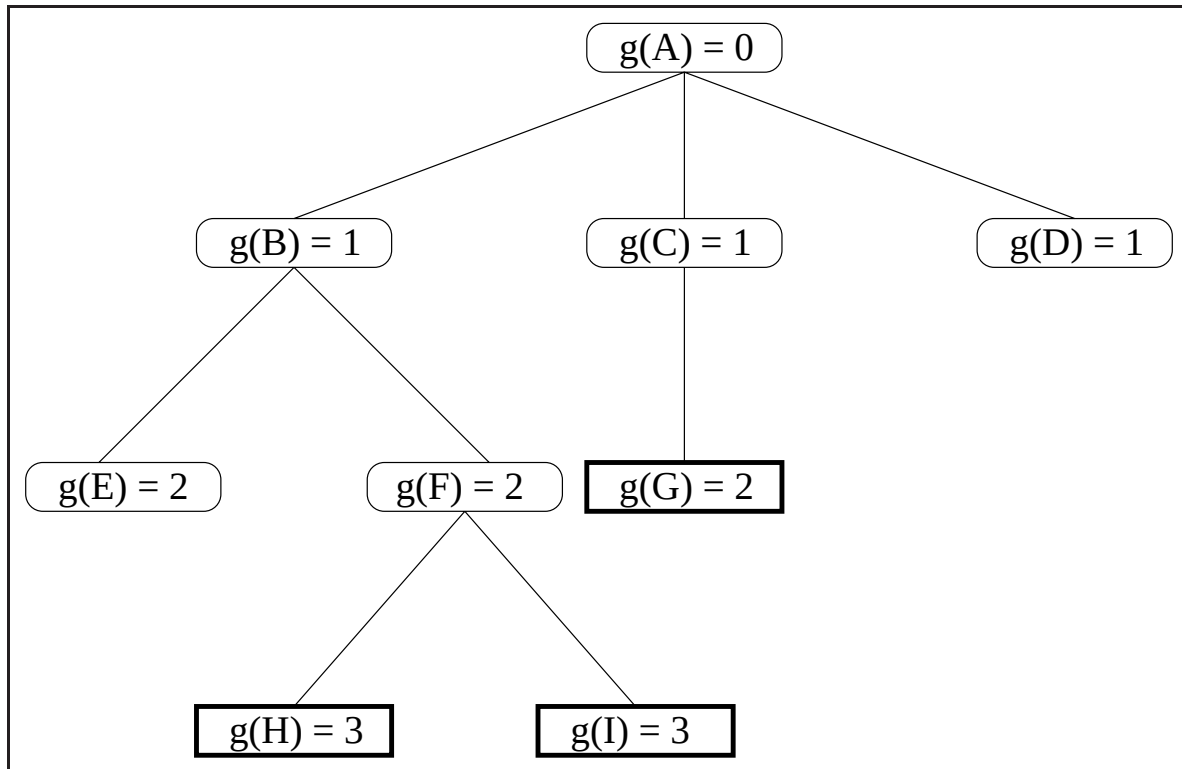
**A\*** Search

### Approximately Optimal Algorithm

**Beam** Search

## Breadth-First Search

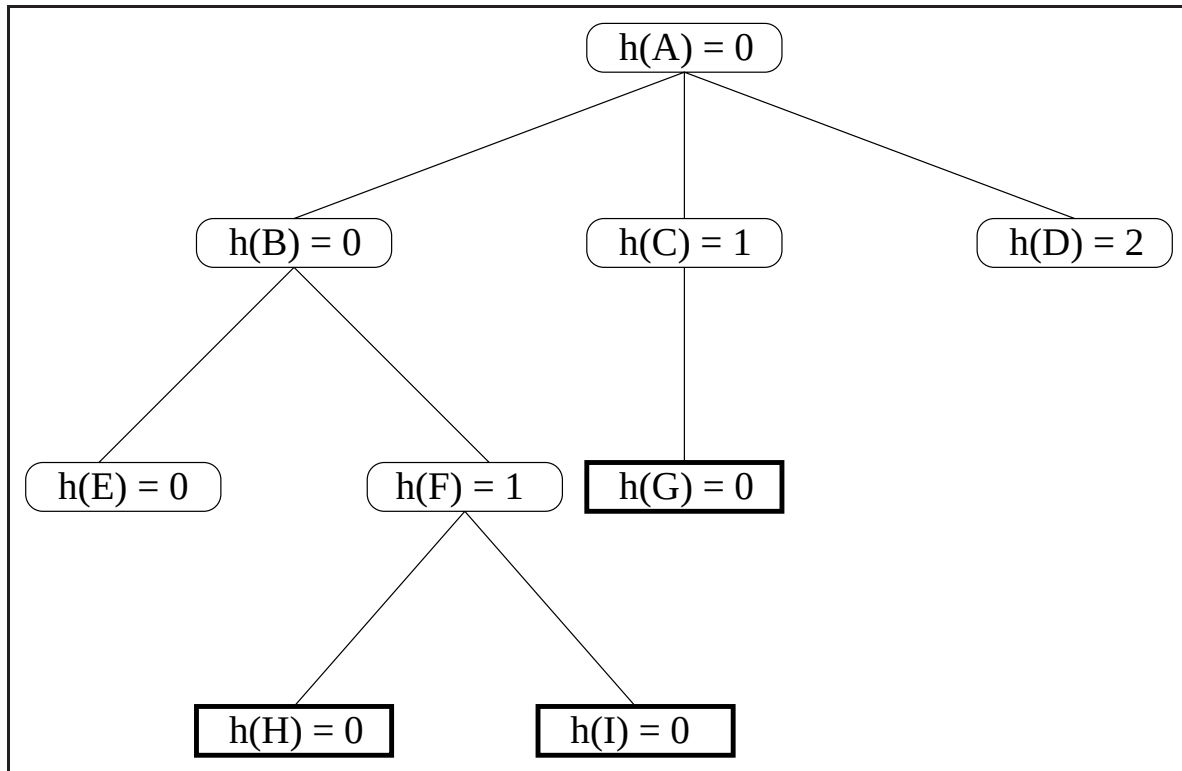
⇒ expand lowest-cost node according to  $g$



Optimal Goal G

## Best-First (Greedy) Search

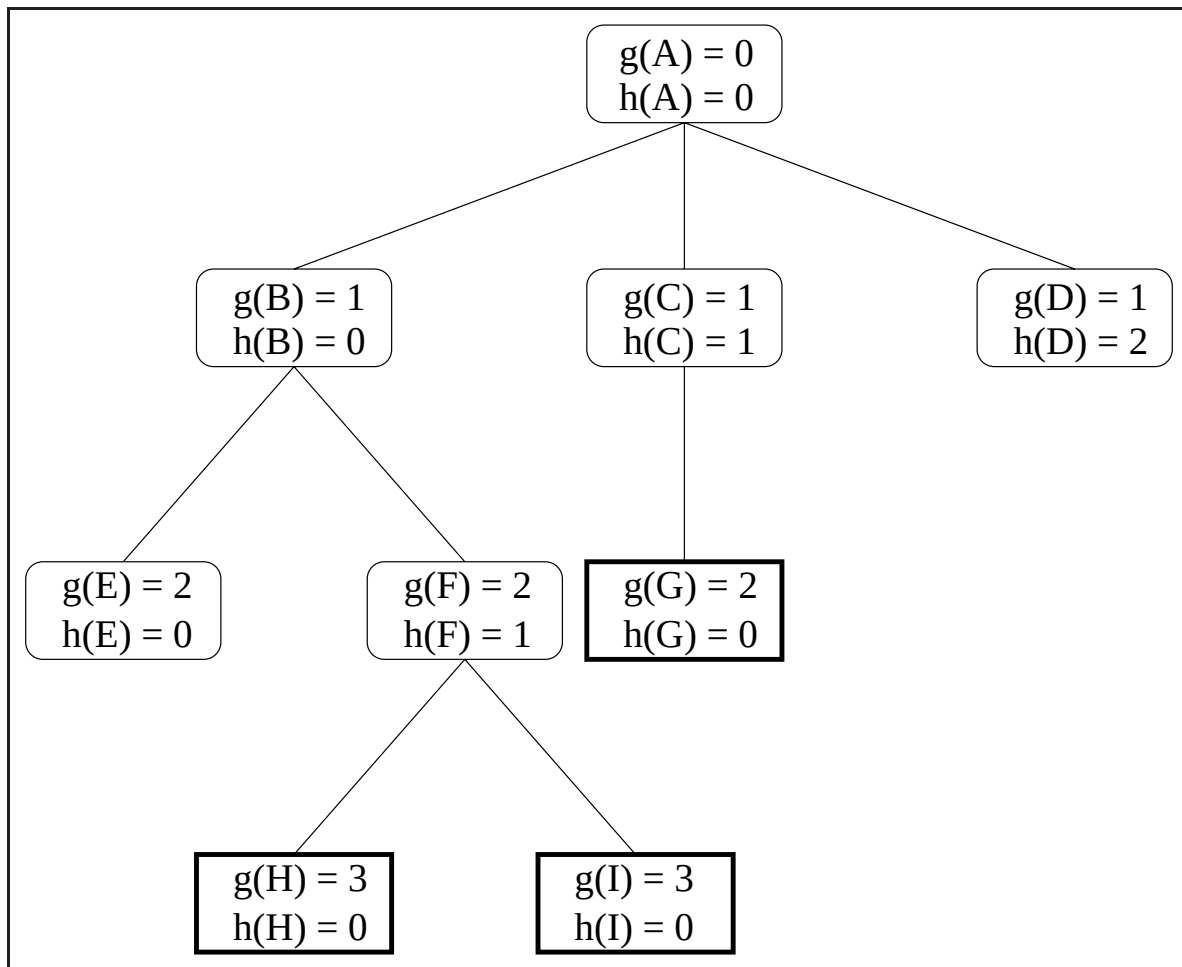
⇒ expand lowest-cost node according to  $h$



Sub-Optimal Goals H, I

## A\* Search

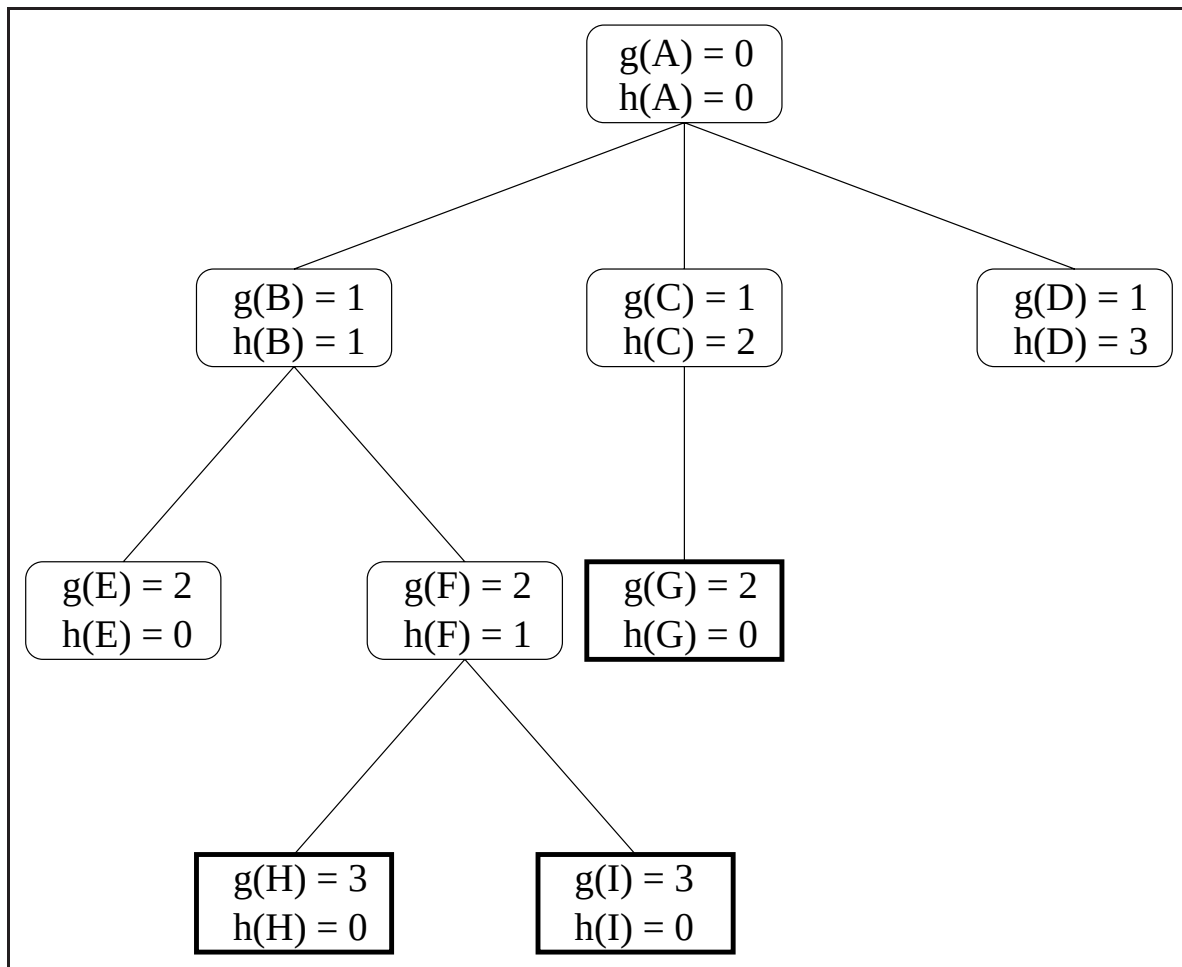
⇒ expand lowest-cost node using  $f = g + h$



Optimal Goal G

## A\* Search

⇒ expand lowest-cost node using  $f = g + h$



Sub-Optimal Goals H, I



# Admissible Heuristics

## Definition

$h$  is admissible iff it is optimistic

- minimization  $\rightarrow$  underestimate distance to goal
- maximization  $\rightarrow$  overestimate value of goal

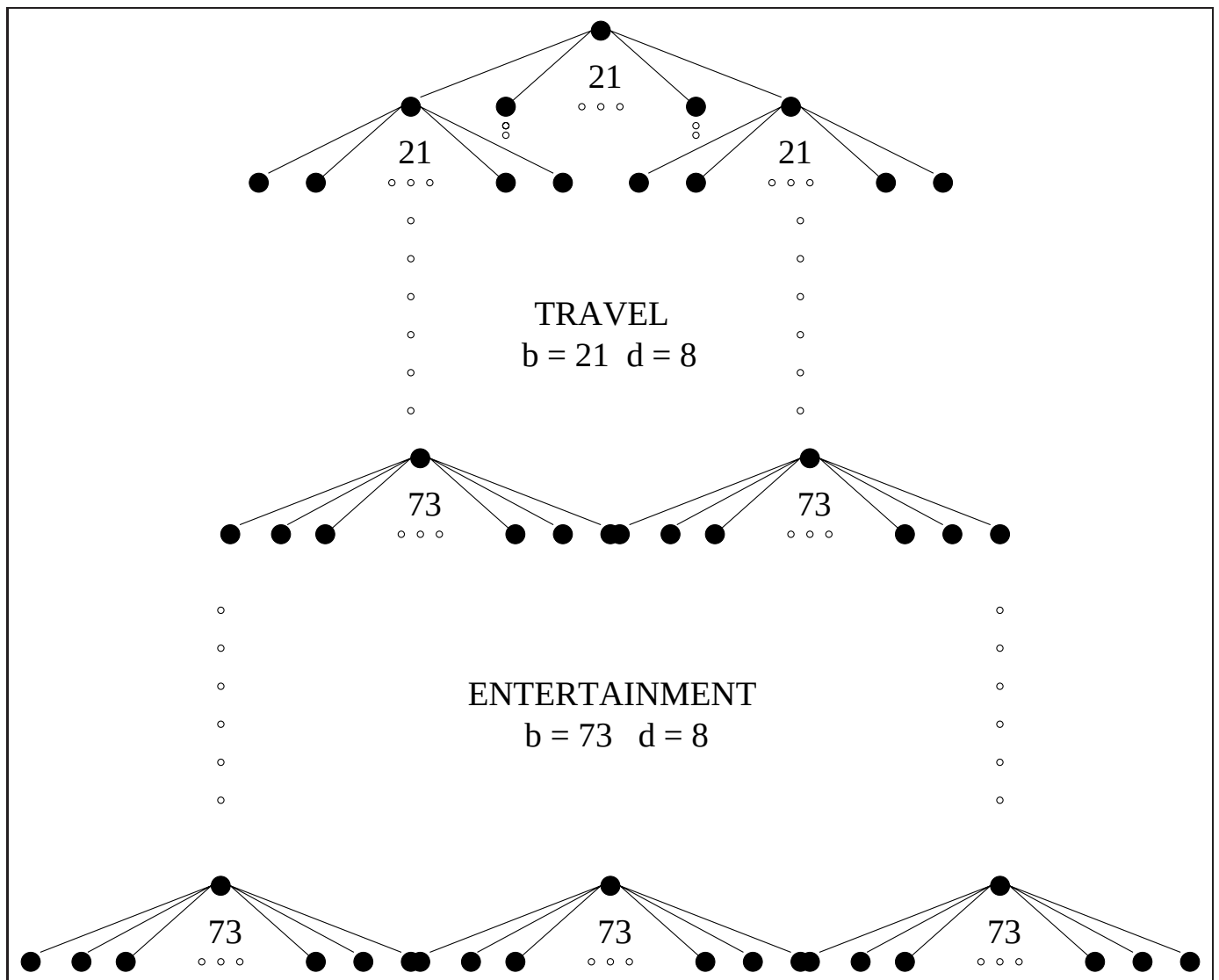
## Theorem

$A^*$  is optimal iff  $h$  is admissible

## Intuition

- pessimism might rule out optimal goal nodes
- optimism never rules out optimal goal nodes

## $A^*$ Search Tree



# A\* Travel Heuristics

## Constraints

### CANNOT ASSIGN

1. single client multiple packages
2. single resource to multiple clients
  - single hotel room to multiple clients
  - single arriving flight to multiple clients
  - single departing flight to multiple clients
3. more packages than goods comprise
4. more packages than clients
5. packages w/o goods
6. infeasible packages

## Preprocessing

$k$ : upper bound on num packages

$c$ : num clients not assigned travel packages

$k_0 + k_1$ : upper bound on num legal hotel packages, double-counting flights

- $k_0$ : upper bound on num packages using flights and bad hotels
- $k_1$ : upper bound on num packages using flights and good hotels

$k_2$ : upper bound on num illegal hotel packages, using flights and both bad and good hotels

$$k = \min(c, k_0 + k_1, k_2)$$

## Greedy Counting Algorithm

$\Rightarrow$  compute  $k_i$  by greedily counting packages in order from shortest to longest

|   | in | hot | out |
|---|----|-----|-----|
| 1 | 1  | 1   | 0   |
| 2 | 1  | 2   | 2   |
| 3 | 2  | 2   | 1   |
| 4 | 0  | 1   | 1   |

2 pkgs of len 1



|   | in | hot | out |
|---|----|-----|-----|
| 1 | 1  | 1   | 0   |
| 2 | 0  | 1   | 1   |
| 3 | 1  | 1   | 0   |
| 4 | 0  | 1   | 1   |

2 pkgs of len 2



|   | in | hot | out |
|---|----|-----|-----|
| 1 | 0  | 0   | 0   |
| 2 | 0  | 0   | 0   |
| 3 | 0  | 0   | 0   |
| 4 | 0  | 0   | 0   |

upper bound = 4

## Pruning Algorithm

REPEAT

for  $d \in \{1, \dots, 4\}$

- 1–2. cannot accomodate more arriving/departing clients on day  $d$  than num hotels on day  $d$
3. cannot assign more hotel rooms on day  $d$  than yesterday's hotels + today's arriving flights
4. cannot assign more hotel rooms on day  $d$  than tomorrow's hotels + tomorrow's departing flights

UNTIL quiescence

## Pruning Example

|   | in | hot | out |                     |   | in               | hot | out |
|---|----|-----|-----|---------------------|---|------------------|-----|-----|
| 1 | 0  | 2   | 1   | $\xrightarrow{1-2}$ | 1 | 0                | 2   | 1   |
| 2 | 3  | 1   | 2   |                     | 2 | 1                | 1   | 1   |
| 3 | 2  | 2   | 3   |                     | 3 | 2                | 2   | 2   |
| 4 | 1  | 1   | 0   |                     | 4 | 1                | 1   | 0   |
|   |    |     |     |                     |   | $\downarrow 3-4$ |     |     |
|   | in | hot | out |                     |   | in               | hot | out |
| 1 | 0  | 0   | 0   | $\xleftarrow{1-2}$  | 1 | 0                | 0   | 1   |
| 2 | 1  | 1   | 1   |                     | 2 | 1                | 1   | 1   |
| 3 | 2  | 2   | 2   |                     | 3 | 2                | 2   | 2   |
| 4 | 0  | 0   | 0   |                     | 4 | 1                | 0   | 0   |

## Naive Travel Heuristic

Sum top  $k$  entries

|     | 1    | 2    | 3 | 4 | 5 | 6 | 7 | 8 |
|-----|------|------|---|---|---|---|---|---|
| 12G | 850  | 875  | . | . | . | . | . | . |
| 13G | 950  | 975  | . | . | . | . | . | . |
| 14G | 1050 | 875  | . | . | . | . | . | . |
| 15G | 950  | 775  | . | . | . | . | . | . |
| 23G | 1050 | 1075 | . | . | . | . | . | . |
| 24G | 1150 | 975  | . | . | . | . | . | . |
| 25G | 1050 | 875  | . | . | . | . | . | . |
| 34G | 1050 | 875  | . | . | . | . | . | . |
| 35G | 950  | 775  | . | . | . | . | . | . |
| 45G | 850  | 675  | . | . | . | . | . | . |
| 12B | 700  | 800  | . | . | . | . | . | . |
| 13B | 800  | 900  | . | . | . | . | . | . |
| 14B | 900  | 800  | . | . | . | . | . | . |
| 15B | 800  | 700  | . | . | . | . | . | . |
| 23B | 900  | 1000 | . | . | . | . | . | . |
| 24B | 1000 | 900  | . | . | . | . | . | . |
| 25B | 900  | 800  | . | . | . | . | . | . |
| 34B | 900  | 800  | . | . | . | . | . | . |
| 35B | 800  | 700  | . | . | . | . | . | . |
| 45B | 700  | 600  | . | . | . | . | . | . |

$$h(n) = 1925$$



## A\* Travel Heuristics

Insert top hot [good] into PQ

|     | 1    | 2    | 3 | 4 | 5 | 6 | 7 | 8 |
|-----|------|------|---|---|---|---|---|---|
| 12G | 850  | 875  | . | . | . | . | . | . |
| 13G | 950  | 975  | . | . | . | . | . | . |
| 14G | 1050 | 875  | . | . | . | . | . | . |
| 15G | 950  | 775  | . | . | . | . | . | . |
| 23G | 1050 | 1075 | . | . | . | . | . | . |
| 24G | 1150 | 975  | . | . | . | . | . | . |
| 25G | 1050 | 875  | . | . | . | . | . | . |
| 34G | 1050 | 875  | . | . | . | . | . | . |
| 35G | 950  | 775  | . | . | . | . | . | . |
| 45G | 850  | 675  | . | . | . | . | . | . |

Insert top hot [bad] into PQ

|     | 1    | 2    | 3 | 4 | 5 | 6 | 7 | 8 |
|-----|------|------|---|---|---|---|---|---|
| 12B | 700  | 800  | . | . | . | . | . | . |
| 13B | 800  | 900  | . | . | . | . | . | . |
| 14B | 900  | 800  | . | . | . | . | . | . |
| 15B | 800  | 700  | . | . | . | . | . | . |
| 23B | 900  | 1000 | . | . | . | . | . | . |
| 24B | 1000 | 900  | . | . | . | . | . | . |
| 25B | 900  | 800  | . | . | . | . | . | . |
| 34B | 900  | 800  | . | . | . | . | . | . |
| 35B | 800  | 700  | . | . | . | . | . | . |
| 45B | 700  | 600  | . | . | . | . | . | . |

$h(n) = 1875$

## A\* Travel Heuristics

Insert top out[2] entries into PQ

|     | 1   | 2   | 3 | 4 | 5 | 6 | 7 | 8 |
|-----|-----|-----|---|---|---|---|---|---|
| 12G | 850 | 875 | . | . | . | . | . | . |
| 12B | 700 | 800 | . | . | . | . | . | . |

Insert top out[3] entries into PQ

|     | 1    | 2    | 3 | 4 | 5 | 6 | 7 | 8 |
|-----|------|------|---|---|---|---|---|---|
| 13G | 950  | 975  | . | . | . | . | . | . |
| 23G | 1050 | 1075 | . | . | . | . | . | . |
| 13B | 800  | 900  | . | . | . | . | . | . |
| 23B | 900  | 1000 | . | . | . | . | . | . |

Insert top out[4] entries into PQ

|     | 1    | 2   | 3 | 4 | 5 | 6 | 7 | 8 |
|-----|------|-----|---|---|---|---|---|---|
| 14G | 1050 | 875 | . | . | . | . | . | . |
| 24G | 1150 | 975 | . | . | . | . | . | . |
| 34G | 1050 | 875 | . | . | . | . | . | . |
| 14B | 900  | 800 | . | . | . | . | . | . |
| 24B | 1000 | 900 | . | . | . | . | . | . |
| 34B | 900  | 800 | . | . | . | . | . | . |

$$h(n) = 1875$$

## A\* Travel Heuristics

Insert top  $\text{in}[1]$  entries into PQ

|     | 1    | 2   | 3 | 4 | 5 | 6 | 7 | 8 |
|-----|------|-----|---|---|---|---|---|---|
| 12G | 850  | 875 | . | . | . | . | . | . |
| 13G | 950  | 975 | . | . | . | . | . | . |
| 14G | 1050 | 875 | . | . | . | . | . | . |
| 15G | 950  | 775 | . | . | . | . | . | . |
| 12B | 700  | 800 | . | . | . | . | . | . |
| 13B | 800  | 900 | . | . | . | . | . | . |
| 14B | 900  | 800 | . | . | . | . | . | . |
| 15B | 800  | 700 | . | . | . | . | . | . |

$$h(n) = 975$$

## $A^*$ Travel Heuristics

### Partitions

- arrival day 1, 2, 3, 4
- departure day 2, 3, 4, 5
- good hotel, bad hotel

### MAIN TRAVEL HEURISTIC

I/P: Partitions  $\mathcal{P}$ , Bound  $k$

O/P: Estimate  $h(n)$

```
for partition  $p \in \mathcal{P}$ 
    for class  $i \in p$ 
        insert top  $\text{item}[i]$  entries into PQ
     $\text{estimate}[p] = \text{sum top } k \text{ entries in PQ}$ 
return minimum  $\text{estimate}[p]$ 
```

## $A^*$ Travel Heuristics

- if  $\left(\sum_{j \neq i} \text{in}[j] < k\right)$   
then sum top  $(k - \text{in}[i])$  class  $i$  packages
- if  $\left(\sum_{j \neq i} \text{out}[j] < k\right)$   
then sum top  $(k - \text{out}[i])$  class  $i$  packages

- if  $(\text{hot}[\text{good}] < k)$   
then sum top  $(k - \text{hot}[\text{good}])$  bad packages
- if  $(\text{hot}[\text{bad}] < k)$   
then sum top  $(k - \text{hot}[\text{bad}])$  good packages

## A\* Entertainment Heuristics

### Constraints

#### CANNOT ASSIGN

1. single client multiple tickets to the same event
2. single client multiple tickets on the same night
3. single ticket to multiple clients
4. entertainment packages w/o tickets
5. entertainment packages inconsistent w/ travel

## $A^*$ Entertainment Heuristics

### MAIN ENTERTAINMENT HEURISTIC

call entertainment heuristic #1  $\rightarrow$  relax constraint #1  
call entertainment heuristic #2  $\rightarrow$  relax constraint #2  
call entertainment heuristic #3  $\rightarrow$  relax constraint #3  
return minimum estimate

### Notation

$\text{ntix}[d, e]$  = number of tickets on date  $d$  for event  $e$   
 $\text{ntix}[d] = \sum_e \text{ntix}[d, e]$  = number of tickets on date  $d$   
 $\text{ntix}[e] = \sum_d \text{ntix}[d, e]$  = number of tickets to event  $e$

## Naive Entertainment Heuristic

### ASSUME

ASSIGN  $\text{ntix } [d, e]$  TO CLIENTS IN TOWN  
ON DATE  $d$  WHO MOST VALUE EVENT  $e$

|   | BRS | SY  | PH |
|---|-----|-----|----|
| 1 | 150 | 100 | 50 |
| 2 | 25  | 50  | 75 |

$\text{tix} = \{\text{BRS1}, \text{SY1}, \text{BRS2}, \text{SY2}\}$

$\text{intown}[1,1], \text{intown}[1,2]$

$\text{intown}[2,1], \text{intown}[2,2]$

$h(n) = 500$



## Entertainment Heuristic #1

### ASSUME

for all  $d$ , ASSIGN  $\text{ntix}[d]$  TO CLIENTS  
IN TOWN ON DATE  $d$  WHO MOST  
VALUE EVENTS FOR WHICH TICKETS  
ARE OWNED ON THAT DATE

|   | BRS | SY  | max |
|---|-----|-----|-----|
| 1 | 150 | 100 | 150 |
| 2 | 25  | 50  | 50  |

$\text{tix} = \{\text{BRS1}, \text{SY1}, \text{BRS2}, \text{SY2}\}$

$\text{intown}[1,1], \text{intown}[1,2]$

$\text{intown}[2,1], \text{intown}[2,2]$

$$h(n) = 400$$

## Entertainment Heuristic #2

### ASSUME

for all  $e$ , ASSIGN  $\text{ntix}[e]$  TO CLIENTS WHO MOST VALUE EVENT  $e$  AND WHOSE NIGHTS IN TOWN INTERSECT NIGHTS WITH TICKETS FOR EVENT  $e$

|   | BRS | SY  | PH |
|---|-----|-----|----|
| 1 | 150 | 100 | 50 |
| 2 | 25  | 50  | 75 |

$\text{tix} = \{\text{BRS1}, \text{SY1}, \text{BRS2}, \text{SY2}\}$

$\text{intown}[1,1], \text{intown}[1,2]$

$\text{intown}[2,1], \text{intown}[2,2]$

$$h(n) = 325$$

## Entertainment Heuristic #3

### ASSUME

ASSIGN EACH CLIENT ITS PREFERRED ENTERTAINMENT PACKAGE THAT IS COMPATIBLE WITH ITS TRAVEL

|   | BRS | SY  | PH |
|---|-----|-----|----|
| 1 | 150 | 100 | 50 |
| 2 | 25  | 50  | 75 |

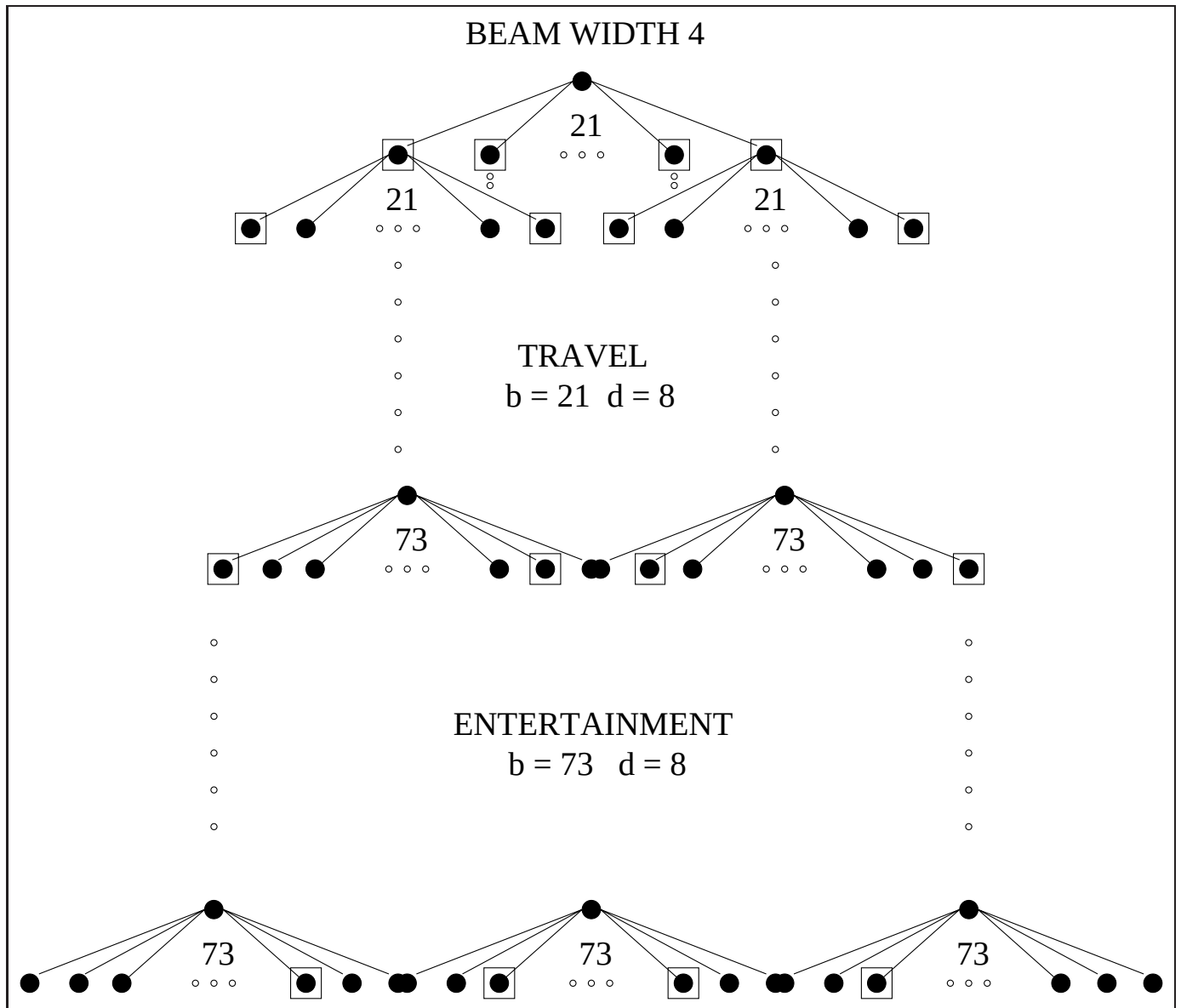
$\text{tix} = \{\text{BRS1}, \text{SY1}, \text{BRS2}, \text{SY2}\}$

$\text{intown}[1,1], \text{intown}[1,2]$

$\text{intown}[2,1], \text{intown}[2,2]$

$h(n) = 325$

# Beam Search



# Priceline Data Structure

$S$ : total supply

$D$ : total demand

$H$ : current holdings

pre-priceline  $\vec{q}$ :  $\langle q_1, \dots, q_{S+D} \rangle$

priceline  $\vec{p}$ : shift  $\vec{q}$  to the left by  $D - H$  entries

shift  $\vec{q}$  to the right by  $H - D$  entries

- $S = \infty, D = H = 0$

$$\vec{q} = \vec{p} = \langle 315, 315, \dots \rangle$$

- $S = \infty, D = 0, H = 2$

$$\vec{q} = \langle 315, 315, \dots \rangle$$

$$\vec{p} = \langle 0, 0, 315, 315, \dots \rangle$$

- $S = 16, D = H = 0$

$$\vec{q} = \vec{p} = \langle 105, 155, 205, 255, 305, 355, 405, \infty, \dots, \rangle$$

- $S = 2, D = 2, H = 4$

$$\vec{q} = \langle 25, 65, 75, 115, \infty, \dots \rangle$$

$$\vec{p} = \langle 0, 0, 25, 65, 75, 115, \infty, \dots \rangle$$

- $S = 2, D = 2, H = -1$

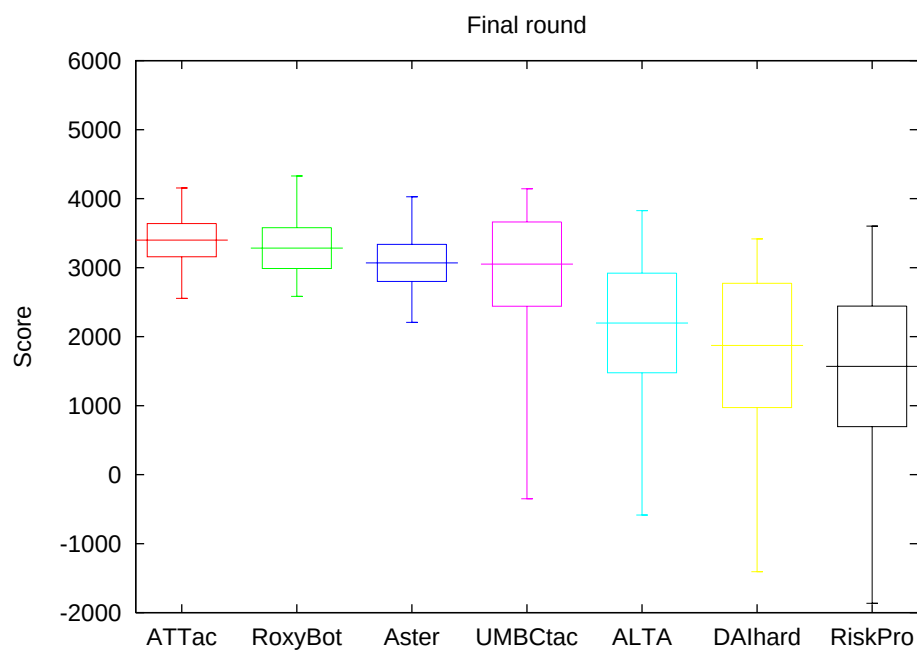
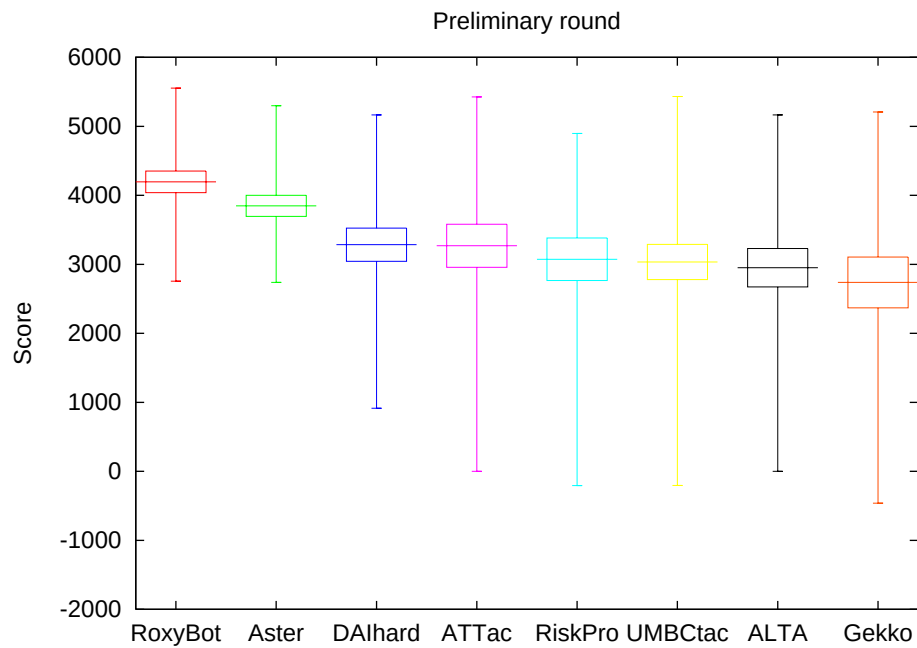
$$\vec{q} = \langle 25, 65, 75, 115, \infty, \dots \rangle$$

$$\vec{p} = \langle 115, \infty, \dots \rangle$$

## Finalists

| Agent   | Designers                                                                              |
|---------|----------------------------------------------------------------------------------------|
| ATTac   | Peter Stone, Michael Littman,<br>Satinder Singh, Michael Kearns                        |
| RoxyBot | Justin Boyan, Amy Greenwald                                                            |
| Aster   | Andrew Goldberg, Umesh Maheshwari                                                      |
| UMBCTac | Youyong Zou                                                                            |
| ALTA    | Andrey Tarkhov, Dmitry Uspensky,<br>Eugene Vostroknavtov                               |
| DAIHard | Rajatish Mukherjee, Partha Dutta, Sandip Sen                                           |
| RiskPro | Magnus Boman, Sven-Erik Cedigh                                                         |
| T1      | Lars Olsson, Erik Aurell, Lars Rasmusson,<br>Martin Aronsson, Per Larsson, Glenn Lawer |

# Final Statistics



# Conclusions

## Heuristic Search

- $A^*$  Search
  - optimal
  - memory-hog
- Beam Search
  - fast execution
  - approximately optimal
- non-linear objective functions
- anytime solutions

## Current Experiments

- Speed of  $A^*$  Search vs. Integer LP
- Optimality of Beam Search

## Next Year, Hopefully

ESTIMATION *a.k.a* Machine Learning