

TAC 2000: Bid Determination in Simultaneous Auctions

AMY GREENWALD

Mike Kirby and Jon Reiter

Brown University

and

JUSTIN BOYAN

ITA Software

eBay Auctions

Complements

- $u(A\bar{B}) + u(\bar{A}B) \leq u(AB)$
- camera, flash, and tripod

Substitutes

- $u(A\bar{B}) + u(\bar{A}B) \geq u(AB)$
- Canon AE-1 and Canon A-1

BD Problems

Allocation

- given only the set of goods I already hold, what is the maximum utility I can attain?

Acquisition

- given the set of goods I already hold, and given ask prices in all open auctions, on what set of additional goods should I bid to maximize utility less costs?

Completion

- given the set of goods I already hold, and given ask and *bid* prices in all open auctions, on what additional set of goods should I place bids or *asks* to maximize my utility plus profits less costs?

TAC Market Game

$$\text{Agent's Score} = \text{Utility} - \text{Costs} + \text{Profits}$$

Supply

- Flights: Inbound and Outbound
- Hotels: Grand Hotel and Le FleaBag Inn
- Entertainment: Red Sox, Symphony, Phantom

Auctions

- Flights: infinite supply, prices follow random walk, clear continuously, no resale permitted
- Hotels: ascending, multi-unit, 16th price auctions, transactions clear at auction close (early closings after random period of inactivity), no resale
- Entertainment: continuous double auctions, initial endowment, resale is permitted

TAC Market Game

Demand

Client	IAD	IDD	HV	BRS	SY	PH
1	1	3	99	134	118	65
2	1	4	131	170	47	49
3	1	2	147	13	55	49
4	3	4	145	130	60	85
5	1	4	82	136	68	87
6	2	4	53	94	51	105
7	1	3	54	156	126	71
8	1	5	113	119	187	143

Feasible Packages

- arrival date prior to departure date
- same hotel on all intermediate nights
- at most one entertainment event per night
- at most one of each type of entertainment

TAC Market Game

$$\text{Utility} = 1000 - \text{travelPenalty} + \text{hotelBonus} + \text{funBonus}$$

$$\text{travelPenalty} = 100(|\text{IAD} - \text{AD}| + |\text{IDD} - \text{DD}|)$$

$$\text{hotelBonus} = \begin{cases} \text{HV} & \text{if } H = G \\ 0 & \text{otherwise} \end{cases}$$

$$\text{funBonus} = \text{entertainment values}$$

Allocation

Client	AD	DD	H	Ticket	Utility
1	1	3	G	SY1, BRS2	1351
2	1	3	G	BRS1	1201
3	1	2	G	—	1147
4	3	4	G	BRS3	1275
5	1	3	F	BRS1, PH2	1123
6	3	4	G	PH3	1058
7	1	3	F	SY1, BRS2	1282
8	1	5	G	PH1, SY3, BRS4	1562

TAC Agent Architecture

(A) While some auctions remain open, do

1. Update current prices and holdings
2. Estimate future prices, supply, and demand
3. Run **completer** to determine buy/sell quantities
4. Place bid/ask prices strategically

(B) After all auctions close, run **allocator**

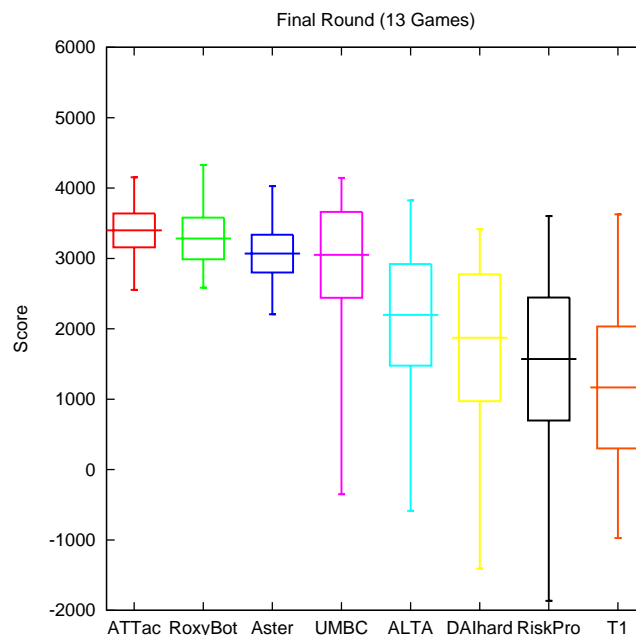
Overview

Theoretical Observations

- BD in double auctions can be reduced to BD in single-sided auctions
- BD in simultaneous auctions are isomorphic to WD in combinatorial auctions

Empirical Tests: TAC-2000

- Heuristic search vs. Integer linear programming



Pricelines

Buying Priceline

$$\vec{p}_g = \langle 0, 0, 0, 0, 20, 30 \rangle$$

Given a set of buying pricelines $P = \{\vec{p}_g \mid g \in G\}$ and a set of packages S , we define the **utility** and **cost** of S :

$$\text{Util}(S) = \sum_{\vec{q} \in S} u(\vec{q})$$

$$\forall g, \quad \text{Used}(S, g) = \sum_{\vec{q} \in S} q_g$$

$$\forall g, \quad \text{Cost}_g(S, P) = \sum_{n=1}^{\text{Used}(S, g)} p_{gn}$$

$$\text{Cost}(S, P) = \sum_{g \in G} \text{Cost}_g(S, P)$$

Pricelines

Selling Priceline

$$\vec{\pi}_g = \langle 10, 5, 0, 0 \rangle$$

Given a set of selling pricelines $\Pi = \{\vec{\pi}_g \mid g \in G\}$ and a set of packages S , we define **profit** analogously to cost:

$$\forall g, \quad \text{Unused}(S, g, \Pi) = \max\{|\vec{\pi}_g| - \text{Used}(S, g), 0\}$$

$$\forall g, \quad \text{Profit}_g(S, \Pi) = \sum_{n=1}^{\text{Unused}(S, g, \Pi)} \pi_{gn}$$

$$\text{Profit}(S, \Pi) = \sum_{g \in G} \text{Profit}_g(S, \Pi)$$

Formalization

Acquisition

Inputs: set of packages Q

set of buying pricelines P

utility function $u : Q \rightarrow \mathbb{R}^+$

Output: $S^* \in \arg \max_{S \subseteq Q} (\text{Util}(S) - \text{Cost}(S, P))$

Completion

Inputs: set of packages Q

set of buying pricelines P

set of selling pricelines Π

utility function $u : Q \rightarrow \mathbb{R}^+$

Output: $S^* \in \arg \max_{S \subseteq Q} (\text{Util}(S) - \text{Cost}(S, P) + \text{Profit}(S, \Pi))$

Theoretical Observation 1

BD in double auctions reduces to BD in single-sided auctions: *i.e.*, completion \mapsto acquisition

Buying Priceline

$$\vec{p}_g = \langle 0, 0, 0, 0, 20, 30 \rangle$$

Selling Priceline

$$\vec{\pi}_g = \langle 10, 5, 0, 0 \rangle$$

1st Reduction

- extend package input set with single-item packages, one for each copy of each item in selling pricelines; assign selling prices as utilities for these packages:
 $\vec{\pi}_g \mapsto$ 4 new packages with utilities 10, 5, 0, 0

2nd Reduction

- add reversed selling pricelines to buying pricelines:
 $\vec{p}_g + \text{reverse}(\vec{\pi}_g) = \langle 0, 0, 5, 10, 20, 30, \infty, \infty, \dots \rangle$

1st Reduction

Theorem For all P, Π, Q , and u ,

$$\text{Completion}(P, \Pi, Q, u) = \text{Acquisition}(P, Q \cup Q', u \cup u') \cap Q$$

where $Q' = \{\vec{e}_{gn} \mid g \in G, n = 1 \dots |\vec{\pi}_g|\}$

and $u' = \{\vec{e}_{gn} \mapsto \pi_{gn} \mid g \in G, n = 1 \dots |\vec{\pi}_g|\}$

Proof

A solution to the completion problem is a subset of Q that maximizes the function

$$f(X) = \text{Util}(X) - \text{Cost}(X, P) + \text{Profit}(X, \Pi)$$

A solution to the acquisition problem posed in the statement of the theorem is a subset of $Q \cup Q'$ that maximizes

$$f'(X) = \text{Util}(X) - \text{Cost}(X, P)$$

We show that for all $S \subseteq Q$ and $S' \subseteq Q'$, $f(S) = f'(S \cup S')$

1st Reduction (Continued)

$$f'(S \cup S') = \text{Util}(S) + \text{Util}(S') - (\text{Cost}(S, P) + \text{Cost}(S', P))$$

since S and S' are disjoint and the functions Util and Cost are summations. $\text{Cost}(S', P) = 0$ because, by the definition of Q' , all goods in S' are owned by the agent. A short calculation also shows $\text{Profit}(S, \Pi) = \text{Util}(S')$:

$$\begin{aligned} \text{Profit}(S, \Pi) &= \sum_{g \in G} \sum_{n=1}^{\text{Unused}(S, g, \Pi)} \pi_{gn} \\ &= \sum_{\vec{q} \in S'} u'(\vec{q}) \\ &= \text{Util}(S') \end{aligned}$$

Therefore,

$$\begin{aligned} f'(S \cup S') &= \text{Util}(S) + \text{Util}(S') - (\text{Cost}(S, P) + \text{Cost}(S', P)) \\ &= \text{Util}(S) + \text{Profit}(S, \Pi) - \text{Cost}(S, P) \\ &= f(S) \end{aligned}$$

Finally, for S, S' that maximize g , S also maximizes f . \square

2nd Reduction

Theorem For all P , Π , Q , and u ,

$$\text{Completion}(P, \Pi, Q, u) = \text{Acquisition}(P', Q, u)$$

where $P' = \{\vec{p}_g + \text{reverse}(\vec{\pi}_g) \mid g \in G\}$

Proof

A solution to the completion problem is a subset of Q that maximizes the function

$$f(S) = \text{Util}(S) - \text{Cost}(S, P) + \text{Profit}(S, \Pi)$$

A solution to the acquisition problem posed in the statement of the theorem is a subset of Q that maximizes

$$f'(S) = \text{Util}(S) - \text{Cost}(S, P')$$

Thus, it suffices to show that there exists some constant C s.t. for all $S \subseteq Q$, $f(S) = f'(S) + C$.

2nd Reduction (Continued)

Let C_g represent the total profits the agent could earn if it were to sell all its copies of good g :

$$C_g = \sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn}$$

We show that for all goods g ,

$$\text{Profit}_g(S, \Pi) - \text{Cost}_g(S, P) = C_g - \text{Cost}_g(S, P')$$

Therefore

$$\begin{aligned} f(S) &= \text{Util}(S) - \text{Cost}(S, P) + \text{Profit}(S, \Pi) \\ &= \text{Util}(S) - \sum_g \text{Cost}_g(S, P) + \sum_g \text{Profit}_g(S, \Pi) \\ &= \text{Util}(S) - \sum_g \text{Cost}_g(S, P') + \sum_g C_g \\ &= \text{Util}(S) - \text{Cost}(S, P') + C \\ &= f'(S) + C \end{aligned}$$

2nd Reduction (Continued)

Two cases arise. In the first case, $|\vec{\pi}_g| \geq \text{Used}(S, g)$, which implies that $\text{Unused}(S, g, \Pi) \geq 0$, $\text{Cost}_g(S, P) = 0$. The agent does not use all the goods it owns; it earns profit on unused goods and incurs no additional costs:

$$\begin{aligned}
 C_g - \text{Cost}_g(S, P') &= \sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn} - \sum_{n=1}^{\text{Used}(S, g)} p'_{gn} \\
 &= \sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn} - \sum_{n=1}^{\text{Used}(S, g)} \pi_{gn} \\
 &= \sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn} - \left(\sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn} - \sum_{n=1}^{\text{Unused}(S, g, \Pi)} \pi_{gn} \right) \\
 &= \sum_{n=1}^{\text{Unused}(S, g, \Pi)} \pi_{gn} \\
 &= \text{Profit}_g(S, \Pi) - \text{Cost}_g(S, P)
 \end{aligned}$$

2nd Reduction (Continued)

In the second case, $|\vec{\pi}_g| \leq \text{Used}(S, g)$, which implies that $\text{Unused}(S, g, \Pi) = 0$, $\text{Profit}_g(S, \Pi) = 0$. The agent uses all the goods it owns; it earns no profits and perhaps incurs additional costs buying further copies of goods:

$$\begin{aligned}
 C_g - \text{Cost}_g(S, P') &= \sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn} - \sum_{n=1}^{\text{Used}(S, g)} p'_{gn} \\
 &= \sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn} - \left(\sum_{n=1}^{|\vec{\pi}_g|} \pi_{gn} + \sum_{n=|\vec{\pi}_g|+1}^{\text{Used}(S, g)} p_{gn} \right) \\
 &= - \sum_{n=|\vec{\pi}_g|+1}^{\text{Used}(S, g)} p_{gn} \\
 &= - \sum_{n=1}^{\text{Used}(S, g)} p_{gn} \\
 &= \text{Profit}_g(S, \Pi) - \text{Cost}_g(S, P) \quad \square
 \end{aligned}$$

Theoretical Observation 2

BD in simultaneous auctions are isomorphic to WD in combinatorial auctions

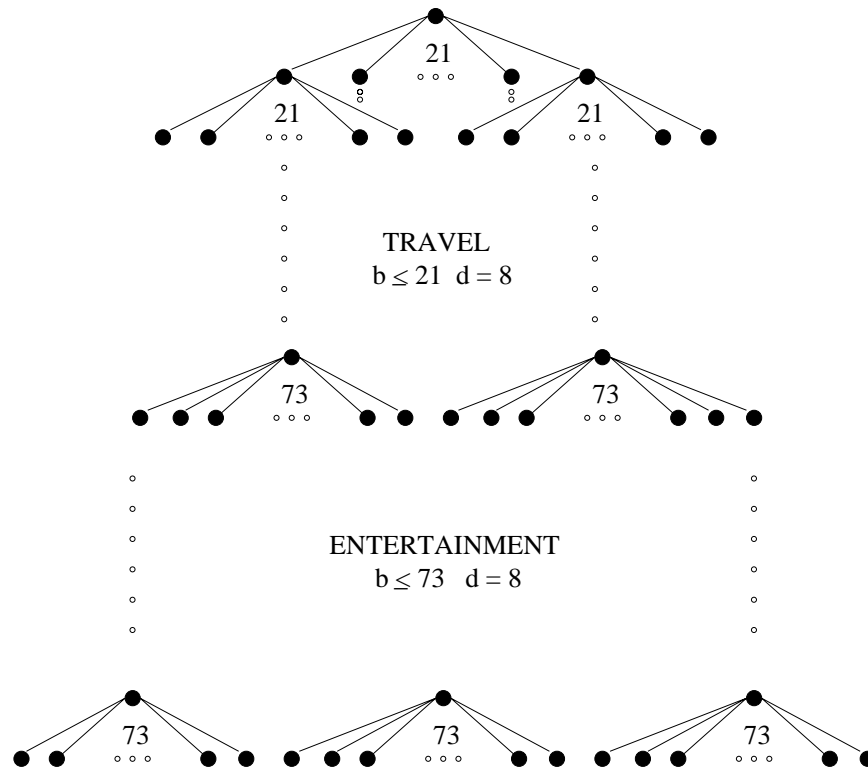
WD \cong Allocation

- WD: auctioneer seeks the set of combinatorial bids maximizes profits, given feasibility constraints

WDR \cong Acquisition \cong Completion

- WDR (WD with reserve prices): auctioneer seeks the set of combinatorial bids that maximizes the difference between profits and reserve prices

Heuristic Search Solutions



A* Search (provably optimal)

- o intricate set of admissible heuristics [Greenwald and Boyan, 2001]

Beam Search (approximately optimal)

- o “rollout” heuristic: at each node x , the heuristic value is that of a greedy assignment initiated at x

ILP Solution: Allocation

Index	Description	Number	TAC Values
i	clients	I	8
j	days	J	4
k	event types	K	3
l	hotel types	L	2
m	flight types	M	2
t	travel packages	T	20
s	entertainment tickets	S	12

Constant	Description
U_{it}	utility to client i of travel package t
U_{is}	utility to client i of entertainment ticket s
X_{jk}	number of entertainment tickets of type k for day j
Y_{jl}	number of hotel reservations of type l for day j
Z_{jm}	number of flights of type m for day j

Variable	Description	Number	TAC Values
v_{it}	is client i assigned package t ?	$I \times T$	160
w_{is}	is client i entertainment ticket s ?	$I \times S$	96

ILP Solution: Allocation (Continued)

Objective Function

$$\max \left(\sum_{i,t} U_{it} v_{it} + \sum_{i,s} U_{is} w_{is} \right)$$

Constraints

0. all variables are non-negative integers:

$$\forall i, s, t, v_{it}, w_{is} \in \mathbb{Z}^+$$

1. I (8) constraints: cannot assign more than 1 travel package per client $\forall i, \sum_t v_{it} \leq 1$

2. cannot assign more tickets than number available

◦ $J \times K$ (12) constraints: can assign at most X_{jk} entertainment tickets of type k for day j

$$\forall j, k \sum_i \sum_{\{s | \text{DAY}(s)=j, \text{TYPE}(s)=k\}} w_{is} \leq X_{jk}$$

◦ $J \times (L + M)$ (16) constraints: analogously, for hotels and flights

ILP Solution: Allocation (Continued)

3. $I \times K$ (24) constraints: can assign at most 1 entertainment ticket of type k per client

$$\forall i, k \sum_j \sum_{\{s | \text{DAY}(s)=j, \text{TYPE}(s)=k\}} w_{is} \leq 1$$

4. $I \times J$ (32) constraints: if client is in town on day j , can be assigned at most 1 ticket; if client is not in town on day j , cannot be assigned any tickets

$$\forall i, j \sum_k \sum_{\{s | \text{DAY}(s)=j, \text{TYPE}(s)=k\}} w_{is} \leq \text{INTOWN}_{ij}$$

where

$$\text{INTOWN}_{ij} = \sum_{\{t | \text{IN}(t) \leq j \leq \text{OUT}(t)\}} v_{it}$$

ILP Solution: Completion

Constant	Description
C_{jg}	denote the supply of good g on day j
D_{jg}	denote the demand of good g on day j
P_{jgn}	price of buying the n th copy of good g on day j
Π_{jgn}	price of selling the n th copy of good g on day j

Variable	Description
q_{jgn}	is the quantity of good g bought on day $j \geq n$?
σ_{jgn}	is the quantity of good g sold on day $j \geq n$?

Objective Function

$$\max \left(\sum_{i,t} U_{it} v_{it} + \sum_{i,s} U_{is} w_{is} + \sum_{j,k,n} \Pi_{jkn} \sigma_{jkn} - \sum_{j,k,n} P_{jkn} q_{jkn} \right)$$

Abbreviations

$$\text{BUY}_{jg} = \sum_{n=1}^{C_{jg}} q_{jgn} \quad \text{SELL}_{jg} = \sum_{n=1}^{D_{jg}} \sigma_{jgn}$$

ILP Solution: Completion (Continued)

Constraints

2'. cannot assign more goods than the number owned plus what is bought

- $J \times K$ (12) constraints: can assign at most X_{jl} entertainment tickets of type k on day j plus the number bought minus the number sold

$$\forall j, k, \sum_i \sum_{\{s | \text{DAY}(s)=j, \text{TYPE}(s)=k\}} w_{is} \leq X_{jk} + \text{BUY}_{jk} - \text{SELL}_{jk}$$

- $J \times (L + M)$ (16) constraints: analogously, for hotels and flights

5. constrained by market supply and demand

- $J \times (K + L + M)$ (28) constraints: cannot buy more goods than market supply

$$\forall j, g, \text{BUY}_{jg} \leq C_{jg}$$

- $J \times (K + L + M)$ (28) constraints: cannot sell more goods than market demand

$$\forall j, g, \text{SELL}_{jg} \leq D_{jg}$$

ILP Solution: Completion (Revisited)

Constant	Description
C_{jg}	denote the supply of good g on day j
P_{jgn}	price of buying the n th copy of good g on day j

Variable	Description
q_{jgn}	is the quantity of good g bought on day $j \geq n$

Objective Function

$$\max \left(\sum_{i,t} U_{it} v_{it} + \sum_{i,s} U_{is} w_{is} - \sum_{j,k,n} P_{jkn} q_{jkn} \right)$$

Abbreviation

$$\text{BUY}_{jg} = \sum_{n=1}^{C_{jg}} q_{jgn}$$

ILP Solution: Completion (Continued)

Constraints

2'. cannot assign more goods than the number bought

- $J \times K$ (12) constraints: can assign at most the number of entertainment tickets bought of each type k on each day j

$$\forall j, k, \sum_i \sum_{\{s | \text{DAY}(s)=j, \text{TYPE}(s)=k\}} w_{is} \leq \text{BUY}_{jk}$$

- $J \times (L + M)$ (16) constraints: analogously, for hotels and flights

5. constrained by market supply and demand

- $J \times (K + L + M)$ (28) constraints: cannot buy more goods than market supply

$$\forall j, g, \text{BUY}_{jg} \leq C_{jg}$$

Experimental Setup

ALLOCATION

Raw Data

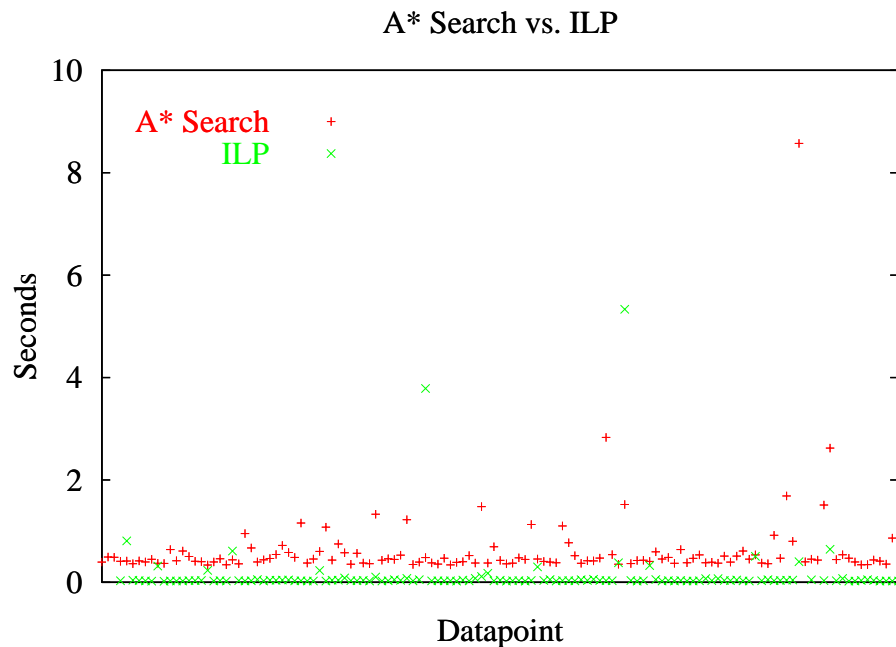
- 16 games of the TAC finals
- 128 agents: 8 clients per agent

Compiled Data

- 128 agents: 8 clients per agent
- 64 agents: 16 clients per agent
- 32 agents: 32 clients per agent
- 16 agents: 64 clients per agent

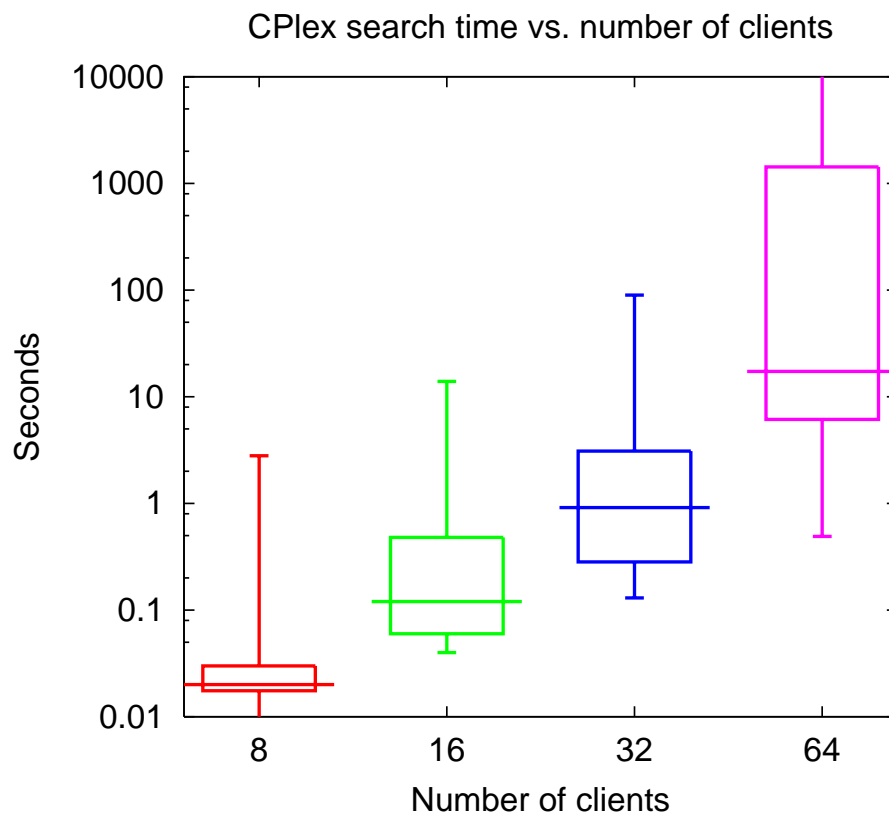
A^* Search vs. ILP: Raw Data

- A^* : median run time 0.59 sec on a 600 MHz PC; worst run time 8.6 sec
- ILP: median run time 0.02 sec using CPLEX 6.5.3 on a 400 MHz SPARCstation with 2Gb of RAM; worst run time 419.4 sec



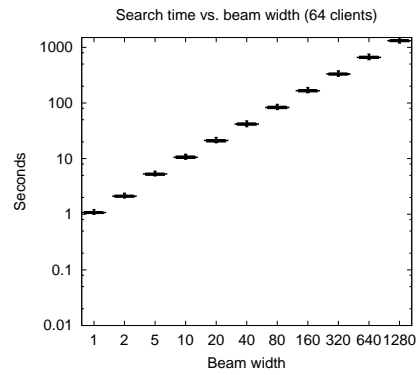
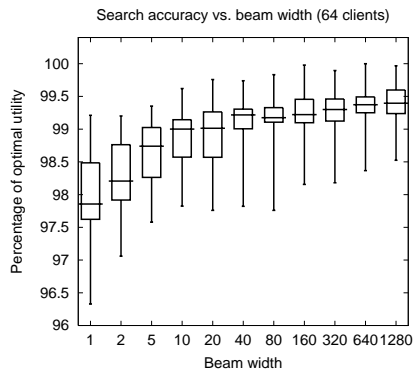
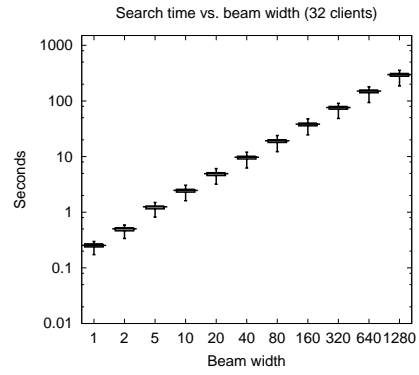
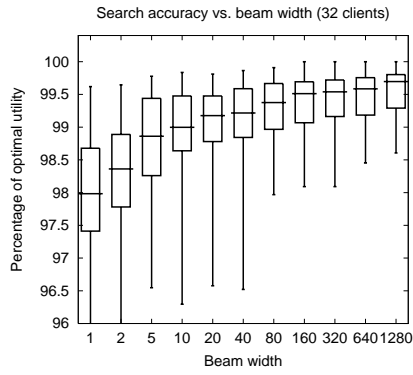
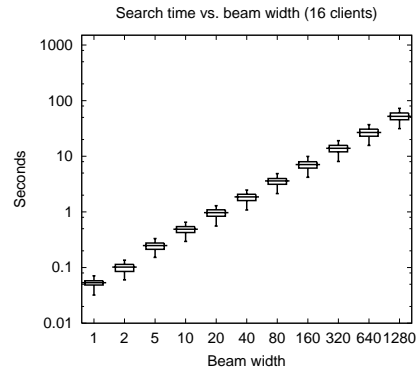
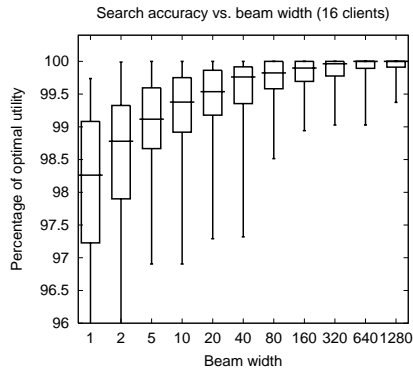
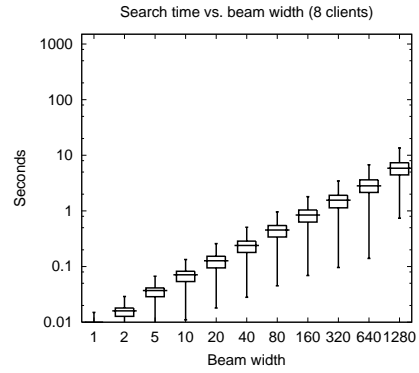
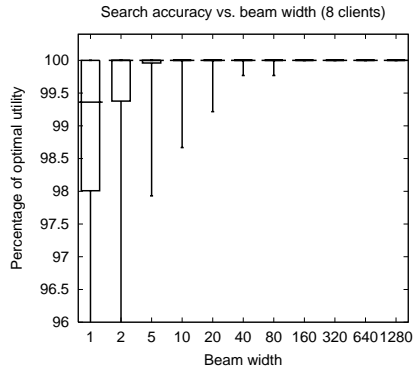
ILP: Compiled Data

- ILP solved all but one of the 64 client cases
- ILP is fast on average, but its variance is high



Beam Search: Compiled Data

- Beam width of 1 (best-first search) yielded median accuracy of 99.4% for 8 clients with run times less than 0.01 sec
- Beam width of 1 (best-first search) yielded median accuracy of 97.9% for 64 clients in roughly 1 sec
- Beam width of 1280 yielded median accuracy of 99.4% for 64 clients, but run time was near 22 min
- Run times have low variance, and accuracy is always above 96% for all but the smallest of beam widths



Summary

Theoretical Observations

- BD in double auctions can be reduced to BD in single-sided auctions
- BD in simultaneous auctions are isomorphic to WD in combinatorial auctions

Empirical Observations

- for TAC's dimensions, BD problems are tractable
- A^* scales poorly
ILP fares better on average, but its variance is high
- heuristic approximation scales well: it produced near-optimal solutions with predictable time and space requirements