

## 1 Introduction

Today, you will begin your foray into the design of bidding heuristics for **combinatorial auctions**. A combinatorial auction is one in which bidders value bundles (i.e., sets) of goods as non-additive. In particular, a bidder can value a bundle more than the sum of its parts (think a pillow and a pillowcase; **complements**), or less than the sum of its parts (think ammonia and bleach; **substitutes**).

During the next two labs, you will be working with our TradingPlatform to implement agent bidding strategies for one of the simplest combinatorial auction designs, **Simultaneous Sealed-Bid Auctions**. Simultaneous auctions are exactly what they sound like: parallel auctions in which there are multiple goods to bid on (say  $m$ ), simultaneously. In a sealed-bid auction, bidders submit private bids to the auctioneer.

The TradingPlatform for auctions works much like our GamePlatform. At the start, the server announces all the goods up for auction, and sends all the agents their valuations for all bundles (or access to a function that computes those valuations, if there are too many to enumerate). In a sealed-bid auction, the server then waits for the agents to submit their bids, before announcing the outcome: i.e., the allocation and payments.

Auctions are challenging to analyze when goods are sold separately, but bidders' valuations are combinatorial. In the most general case, a bidder's valuation consists of  $2^m$  numbers. Bidding heuristics for simultaneous auctions try to make sense of all of these numbers using a reasonable (i.e., preferably sub-exponential) number of calculations, as they search for a vector of bids that yields high utility on average.

Many successful heuristics/strategies employ the following two-tiered architecture:

1. predict: build a model of the highest other-agent bids (i.e., the auctions' clearing prices)
2. optimize: solve for an (approximately) optimal set of bids, given this model

Over the course of the next two labs, you will be implementing a prediction method called **Self-confirming Price Predictions** and an optimization routine called **LocalBid**.<sup>1</sup> In this lab, you will implement an optimization routine only; then next time, you will implement a price prediction algorithm. But before writing any code, you will develop your intuition about how one might bid in simultaneous *second-price* auctions by working through a few examples. These examples involve both complements and substitutes.

## 2 Code Installation

**Important:** this lab (and the next few labs as well) operate on a separate platform from the first three. Because there is overlap between the imports, you should create a **new Eclipse project** for this lab (and the next few). The installation is exactly the same as it was in previous labs, except that the JAR file you will add to your build path is now:

`/course/cs1951k/pub/2020/trading_platform/TradingPlatform.jar`.

If you have any issues with the setup, please ask a neighbor or a TA for help.

## 3 Marginal Values

You may recall that in a single second-price auction, the equilibrium strategy is for each bidder to bid their true valuation for the good. Why isn't this good enough in *simultaneous* second-price auctions? The reason is that a bidder does not have merely one valuation for each individual good, but rather *many* valuations for each, depending on context: i.e., the other goods in the bidder's bundle. In other words, a bidder's valuation for winning a good is a function of the other goods which that bidder also wins.

<sup>1</sup>Michael P. Wellman, Eric Sodomka, & Amy Greenwald. Self-confirming price-prediction strategies for simultaneous one-shot auctions. *Games and Economic Behavior*, 102:339–372, 2017.

**Example:** As an example, suppose an agent values a camera and flash together at 500, and either good alone at 1. Also, suppose these two goods are sold separately in two simultaneous auctions, and that the highest other-agent bids turn out to be 200 for the camera, and 100 for the flash. If the agent were to bid only its true, but individual, values (1), it would lose both goods, obtaining utility of 0 rather than  $500 - 200 - 100 = 200$ . This bidding strategy is suboptimal: the agent fails to win goods it wishes it had won (which it could have won had it bid otherwise: e.g., 500 on both goods).

**Example:** Now suppose an agent values a Canon AE-1 at 300 and a Canon A-1 at 200, but values both cameras together at only 400. Also, suppose these two goods are sold separately in two simultaneous auctions, and that the highest other-agent bids turn out to be 275 for the AE-1 and 175 for the A-1. If the agent were to bid its true, but individual, values, it would win both goods, obtaining utility of  $400 - 450 = -50$ . This bidding strategy is again suboptimal: the agent wins goods it wishes it had not won (which it would not have won had it bid otherwise: e.g., 500 on one and only one of the cameras).

In the first of these two examples, the goods are called **complements**, as they complement one another. In the second, they are called **substitutes**. In simultaneous (or sequential) auctions where goods are complements or substitutes, an alternative to bidding individual valuations is to bid **marginal values**. The marginal value of a good to a bidder is the difference between the bidder's utility assuming that they have the good, and their utility assuming they don't. As bidding individual valuations has been shown to be insufficient in combinatorial auctions, we consider the use of marginal values in bidding strategies next.

### 3.1 Marginal Values

Consistent with our proposed architecture (and our examples), we assume a price vector  $\mathbf{q} \in \mathbb{R}_{\geq 0}^m$ , which represents the highest other-agent bids in all  $m$  auctions. Given a bidder  $i$ , the **marginal value** of a good  $j$  to bidder  $i$  is the difference in *utility* between having good  $j$  and not having it.

To compute this marginal utility, bidder  $i$  determines its optimal utility by searching over all subsets  $G \setminus \{j\}$  twice: first, assuming  $j$  is available at no cost, while all other prices are given by  $\mathbf{q}$ ; and second, assuming  $j$  is unavailable, while all other prices are given by  $\mathbf{q}$ .

Formally, if each bidder  $i$  ascribes value  $v_i(X)$  to  $X \subseteq G$ , and if  $q(X) = \sum_{k \in X} q_k$ , then the marginal value  $\mu_{ij}(\mathbf{q})$  is given by:

$$\mu_{ij}(\mathbf{q}) = \max_{X \subseteq G \setminus \{j\}} v_i(X \cup \{j\}) - q(X) - \max_{X \subseteq G \setminus \{j\}} v_i(X) - q(X) \quad (1)$$

**Question:** Consider once again the setup of our first example above. Given both the camera and flash together, the bidder's value is 500; but either one of these components without the other is valued at only 1. If the highest other-agent bids on the camera and flash are 200 and 100, respectively, then what are the marginal values of the camera and the flash? Is bidding marginal values a good idea in this example?

**Question:** Consider once again the setup of our second example, where a bidder values a Canon AE-1 at 300 and a Canon A-1 at 200, and both cameras together at 400. If the highest other-agent bids on the camera and flash are 275 and 175, respectively, then what are the marginal values of the camera and the flash? Is bidding marginal values a good idea in this example?

### 3.2 LocalBid

The optimization problem embedded in the marginal value calculation involves optimizing utility by searching over all nearly all subsets of  $G$ , which can be very expensive (even once, let alone twice!). An alternative approach based on local search leads to a bidding heuristic called **LocalBid**. The key idea underlying LocalBid is that the combination of a bid vector  $\mathbf{b}_i$  for bidder  $i$  and a price vector  $\mathbf{q}$  of highest other-agent bids yields an allocation for bidder  $i$ : i.e.,  $x_i(\mathbf{b}_i, \mathbf{q}) = \{j \mid b_j \geq q_j\}$ . That is, bidder  $i$  wins all goods for which  $b_j \geq q_j$  at price  $q_j$ . Now the **marginal value** of a good  $j$  to bidder  $i$ , given a set of bids  $\mathbf{b}_i$  as well as a price

vector  $\mathbf{q}$ , is simply the difference in *value* between having good  $j$  and not having it: i.e.,

$$\mu_{ij}(\mathbf{b}_i, \mathbf{q}) = v_i(x_i(\mathbf{b}_i, \mathbf{q}) \cup \{j\}) - v_i(x_i(\mathbf{b}_i, \mathbf{q}) \setminus \{j\}) \quad (2)$$

Note that payments do not come into play in this calculation, because they are fixed (on both sides of the subtraction, they equal  $\sum_{k \in x_i(\mathbf{b}_i, \mathbf{q})} q_k$ ), so they cancel out.

The LocalBid algorithm, starts from some initial bid vector  $\mathbf{b}_i$  (such as each goods individual valuation), and then repeatedly iterates over all goods, updating bidder  $i$ 's bid on good  $j$  to be  $i$ 's marginal value for  $j$ , given  $\mathbf{b}_i$  and  $\mathbf{q}$ . LocalBid is not guaranteed to converge in general, so it is typically run for some fixed number of iterations, or its bids are smoothed to favor more recent iterations, effectively forcing convergence.

Besides saving on computational complexity, LocalBid can also produce optimal bids in situations where bidding marginal values straight up would not.

**Example:** Assume a bidder ascribes a value of 2 to one or more of the  $m$  goods, and that the highest other-agent bid on each good is 1. Bidding marginal values would amount bidding 1 on each good. Thus, in the worst case, the marginal utility bidding strategy obtains utility  $2 - N < 1$ .

**Question:** What utility would LocalBid obtain in this example? Can you devise another bidding strategy that would achieve the same in this example (even if it performs worse in other cases)?

In the next two sections, we revisit the definition of marginal value and the description of LocalBid using pseudocode, rather than math or English. Your implementations should follow this pseudocode closely.

### 3.3 Marginal Values Revisited, in Pseudocode

LocalBid calculates marginal values for all goods, given an *assumed bid* and an *assumed price* for each good. In Algorithm 1, we provide pseudocode for a key subroutine of LocalBid, namely the calculation of the marginal value of a single good  $g_j \in G$ , given a valuation function  $v$ , a bid vector  $\mathbf{b}$ , and a price vector  $\mathbf{q}$ .

Intuitively, marginal values are calculated by comparing the bidder's assumed bid for each good to an assumed price for that same good. Via this comparison, the bidder predicts which goods they will win, and which they will lose; if the bid is greater than the price, they win; otherwise, they lose. They then find the difference in valuations between their predicted winnings plus the good in question, and their predicted winnings as they stand. This valuation difference is the marginal value of interest. Solving for the marginal value of one good via this procedure (Algorithm 1) is linear in the total number of goods.

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**Algorithm 1** Calculate the marginal value of good  $g_j \in G$

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**INPUTS:** Set of goods  $G$ , a select good  $g_j$ , valuation function  $v$ , bid vector  $\mathbf{b}$ , price vector  $\mathbf{p}$

**OUTPUT:** The marginal value of good  $g_j$

---

```

bundle  $\leftarrow \{\}$ 
for each  $g_k \in G \setminus \{g_j\}$  do     $\triangleright$  Simulate either winning or losing  $g_k$  by comparing assumed bids and prices.
    price  $\leftarrow p_k$ 
    bid  $\leftarrow b_k$ 
    if bid > price then     $\triangleright$  The bidder wins  $g_k$ . Add it to the bundle of won goods.
        bundle.add( $g_k$ )
    end if
end for

marginal_value  $\leftarrow v(\text{bundle} \cup \{g_j\}) - v(\text{bundle})$ 
return marginal_value

```

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### 3.4 LocalBid Revisited, in Pseudocode

The LocalBid strategy takes as input an initial bid vector  $\mathbf{b}$ , and updates this bid vector by computing marginal values until convergence. This vector can be initialized at random, but a common choice is the bidder's individual valuations for each good. Marginal values are then calculated for each good in turn via Algorithm 1, updating the bid vector with these values as the new assumed bids. As each update affects the marginal values of all the other goods, LocalBid repeats this process, either for a set number of iterations, or until the bid vector converges. Upon termination, the bid vector represents the agent's marginal values for each good, given the rest of the assumed bids (also marginal values). These are the bids placed by LocalBid.

Recall that solving for the marginal value of one good via Algorithm 1 is linear in the total number of goods. So the runtime to calculate the marginal value of all  $m$  goods once is  $O(m^2)$ . Embedded within a loop, the total runtime of LocalBid is then  $O(m^2 T)$ , where  $T$  is the maximum number of iterations. Depending on the value of  $T$ , this can be a *massive* runtime improvement over any strategy that enumerates the valuations of all  $2^m$  bundles, including our original marginal value calculation (Equation 1).

Below, we have written some pseudocode for LocalBid.

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#### Algorithm 2 LocalBid

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**INPUTS:** Set of goods  $G$ , valuation function  $v$ , price vector  $\mathbf{q}$

**HYPERPARAMETERS:** NUM\_ITERATIONS

**OUTPUT:**

Initialize bid vector  $\mathbf{b}_{\text{init}}$  with a bid for each good in  $G$    ▷ E.g., individual valuations.

**for** NUM\_ITERATIONS or until convergence **do**

$\mathbf{b} \leftarrow \mathbf{b}_{\text{init}}.\text{copy}()$    ▷ Initialize a new bid vector to the current bids.

**for each**  $g_k \in G$  **do**

$\text{mv} \leftarrow \text{CalcMarginalValue}(G, g_k, v, \mathbf{b}, \mathbf{q})$

$b_k \leftarrow \text{mv}$    ▷ Insert the marginal value into the new bid vector.

**end for**

        ▷ Now update the original bid vector  $\mathbf{b}_{\text{init}}$  with the new information stored in  $\mathbf{b}$ .

        ▷ The simplest update is  $\mathbf{b}_{\text{init}} \leftarrow \mathbf{b}$ , but there are other possibilities (more on this later).

        ▷ This is also where you can check for convergence.

$\mathbf{b}_{\text{init}} \leftarrow \text{UpdateBidVector}(\mathbf{b}_{\text{init}}, \mathbf{b})$

**end for**

**return**  $\mathbf{b}_{\text{init}}$

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## 4 Time to Code

Hopefully, you recall from your introductory computer science courses that one should demonstrate their understanding of a problem by writing test cases (i.e., examples of inputs and correct outputs) before coding anything. Please test your understanding of LocalBid's marginal value calculation (Equation 2) by developing a few simple test cases. You can refer to the code in `exampleTestCase()` in `MarginalValues.java` to see an example we created. Please develop three new test cases of your own before proceeding to code the algorithm by filling out `testCase1`, `testCase2`, and `testCase3`.

### 4.1 Calculating a Single Marginal Value

Once you are satisfied with your test cases, and hence your understanding of marginal values, navigate to `MarginalValues.java`. Here, you will implement the following method:

```
double calcMarginalValue(
    Set<IItem> G, IItem good, IGeneralValuation v, IBidVector b, ILinearPrices p)
```

This method should return the marginal value of `good`. The other arguments correspond to the inputs of the same name in the pseudocode in Algorithm 1.

`ICart` is the Trading Platform's representation of a (possibly singleton) bundle of goods. To look up the valuation of a bundle, you should use `v.getValuation(ICart cart)`, via the following pattern:

```
ICart c = new Cart();
for (IItem g : bundle) {
    c.addToCart(g);
}
double valuation = v.getValuation(c);
```

To get the price of an `IItem g` from a price vector `p`, use `p.getPrice(g)`.

To get the assumed bid for `IItem g` from a bid vector `b`, use `b.getBid(g)`.

When you have finished your implementation, run `MarginalValues.java`. This will run your implementation on our test cases and yours. Make sure they all pass before you move on to implementing `LocalBid` itself.

## 4.2 Implementing LocalBid

Now that you can calculate the marginal value of a single good, you have implemented the most important part of the machinery used by `LocalBid`. Next, using this code as a subroutine, you will implement the whole `LocalBid` strategy to produce an entire bid vector of marginal values.

Navigate to `LocalBid.java`.

You will be implementing the `LocalBid` strategy to create an iterative, (hopefully) converging calculation of marginal values. To proceed, please write the following method:

```
IBidVector localBid(Set<IItem> G, IGeneralValuation v, ILinearPrices p, int numIterations)
```

You should use your own subroutine to calculate a single good's marginal value. You can do this by calling `MarginalValues.calcMarginalValue(...)`.

To update a value in a bid vector, use its `setBid` method.

To copy a bid vector, use its `copy` method.

Recall from Section 3.4 that `LocalBid`'s runtime over  $T$  iterations is  $O(Tm^2)$ . Considering the level of improvement this strategy provides over exponential-time alternatives, `LocalBid` agents can perform many iterations during their search, possibly from many different initializations of the bid vector. But how many iterations is enough to guarantee convergence? And are there some valuation functions for which `LocalBid` isn't guaranteed to converge at all?

**Note:** Please leave in the print statements provided in the stencil code; these are meant to provide you with a way to eyeball whether or not the marginal values are converging.

### 4.2.1 Design Choices

There are two particular design choices in our implementation that may affect the speed of convergence of `LocalBid`. The first is the initialization of the bid vector. You can choose to initialize it with random values;

with the individual valuations for each good; or with anything else you like. Initializing to the individual valuations may speed up convergence in certain cases. (Think about why this might be). Nevertheless, we encourage you to experiment with different initializations to see how they affect your results.

The second design choice is the method of updating the bid vector after each iteration. The simplest way to update is to simply replace the old bid vector with the new one. Another possible idea is called *smoothing*, where you choose some parameter  $\alpha \in [0, 1]$  (typically close to 0), and then perform the update  $\mathbf{b}_{\text{init}} = \alpha \mathbf{b}_{\text{init}} + (1 - \alpha) \mathbf{b}$ . Smoothing preserves the relevance of old data, while prioritizing new data. Admittedly, smoothing is more relevant when the price vectors are sampled rather than provided up-front (which will happen in the next lab, after you generate probabilistic price predictions). Nonetheless, we encourage you to try it out this week to see how it affects your results.

#### 4.2.2 Testing

`LocalBid.java` provides you with the functionality to test your implementation of `LocalBid` to see how quickly it converges, if at all. You can test it out using multiple valuation distributions.

Notice the constant `VALUATION`. This represents the valuation distribution for testing purposes. When you run `LocalBid.java`, the valuation distribution in question, along with a randomly-generated price vector for a set of 16 goods, is passed to your `LocalBid` function, which will print out the bid vector at each iteration. Hopefully, you will observe quick convergence.

You should run `LocalBid.java` using the following four values for the `VALUATION` constant:

- `SampleValuations.ADDITIVE_VALUATION` is the simplest valuation of all. The value of any bundle is the sum of the individual valuations of the goods in the bundle.
- `SampleValuations.COMPLEMENT_VALUATION` is a valuation with a *global complement*. It is like an additive valuation, except that adding any additional good to a bundle increases its valuation by another 5%.
- `SampleValuations.SUBSTITUTE_VALUATION` is a valuation with a *global substitute*. It is like an additive valuation, except that adding any additional good to a bundle decreases its valuation by another 5%.
- `SampleValuations.RANDOMIZED_VALUATION` is a valuation for which there exists a separate, randomized, complement or substitute for each possible combination of goods. Since there are random values involved, be sure to run this one a few times.

See if you can get each one to converge.

To be sure your implementation is correct, check that when using `ADDITIVE_VALUATION`, your bid vector converges to:

```
BidVector: {
    [A : 70.0], [B : 55.0], [C : 85.0], [D : 50.0],
    [E : 15.0], [F : 65.0], [G : 80.0], [H : 90.0],
    [I : 75.0], [J : 60.0], [K : 40.0], [L : 80.0],
    [M : 90.0], [N : 25.0], [O : 65.0], [P : 70.0],
}
```

## 5 To Be Continued...

In the next lab, we will be putting all of these tools together to create fully functional agents for **GVSM-9 auctions**.<sup>2</sup>

<sup>2</sup>Martin Bichler, Zhen Hao, and Gediminas Adomavicius. Coalition-based pricing in ascending combinatorial auctions. *Information Systems Research*. 28(1):159–179, 2017.

GVSM-9 is a model of simultaneous auctions with **4 bidders** and **9 goods**, labelled **A** through **I**. Among the 4 bidders, there is 1 *national bidder* and 3 *regional bidders*. The goods are designated such that goods A through F are national goods, and goods G through I are regional goods. The national bidder is interested and eligible to bid on only the national goods, while each regional bidder is interested in and eligible to bid on 4 of the 6 national goods, plus one regional good (each regional bidder has their own region). The valuation distributions for each bidder with respect to each good are detailed in the table below.

	Goods								
	National						Regional		
	A	B	C	D	E	F	G	H	I
<b>National Bidder</b>	15	15	30	30	15	15			
<b>Regional Bidder 1</b>	20	20	40	40			20		
<b>Regional Bidder 2</b>			40	40	20	20		20	
<b>Regional Bidder 3</b>	20	20			20	20			20

- Single-good valuations are drawn uniformly between 0 and the number in the table.
- Each additional good won increases the value of the bundle by 20% (*global complement*).
- The National Bidder may bid on (and win) up to 6 goods.
- Regional Bidders may only bid on (and win) up to 3 goods, despite being eligible for 5.

As you can see, this is a very interesting auction with some neat elements. The global complement introduces a situation in which winning multiple goods is very significant; should an agent risk bidding over their single-good valuations to try and secure a multi-item bundle? The regional bidders are restricted to bidding on only 3 goods; if their valuations for the national goods come out higher than those for the regional good, should they forgo the guaranteed win of the regional good to try and grab the more highly-valued national good? How do the regional bidders balance the different levels of competition for the different types of goods? To prepare for the next lab, think about how you would construct a strategy to account for all of these factors.